

Global Rewards Loyalty Program

Terms & Conditions for 2023 Tours

Group Leaders are automatically enrolled in the Global Rewards Loyalty Program. Participation in the Global Rewards Loyalty Program is optional and subject to the Terms and Conditions outlined herein. Redemption items and their corresponding point values are re-evaluated on a seasonal basis and are subject to change. Terms and Conditions are subject to change with or without notice. EF reserves the right to terminate Global Rewards accounts without notice. For updated point values and rewards information, please visit our website at effours.com/global-rewards.

How are membership levels calculated?

Membership levels are calculated based on the total number of tours you have led as a Group Leader with EF Educational Tours, EF Explore America, EF College Study Tours, EF Tours for Girl Scouts and EF Go Ahead Tours (henceforth referred to as the "EF Tours family"). Membership levels are re-calculated upon return home from each tour led as a Group Leader. The calculation of Membership levels began Jan. 1, 1990.

How many tours do I need to lead to go up in Membership Level?

Every new Group Leader starts as a Bronze Member (beginning with your first tour). After you complete two tours as a Group Leader you move to a Silver Member. After completing five tours as a Group Leader you move to a Gold Member, and after completing 10 tours as a Group Leader you move to a Platinum Member. After completing 20 tours as a Group Leader, you move to Diamond level.

How do I earn Global Points?

Lead a qualifying tour

You receive one point per tour day per full-paying traveler (must have a minimum of six full-paying travelers in order to start earning points). Tours led with fewer than six full-paying travelers do not receive any points on those travelers (the tour will still count toward membership level). Points are awarded for the total number of standard tour days and not for stay-ahead/stay-behind periods. Global Points are not awarded for free-place travelers, travelers who receive family or faculty discounts, and travelers who cancel their enrollments or who transfer to another tour. Land-only travelers do count toward Global Points.

Referral of a future EF Group Leader

You receive 300 points or a taxable cash bonus when your referral leads their first EF Educational Tour, EF Tours for Girl, or EF Explore America Tour with at least 6 full-paying travelers within four years of the date you submitted the referral to EF. A valid referral must be a first-time Group Leader, cannot be a co-Group Leader that teaches at the same school, and cannot be a replacement Group Leader in the event that the original Group Leader cannot travel. If your referral is valid, you will be asked to select the bonus of your choosing.

EF School Points

With EF School Points, a group leader not only earns points from the travelers on their own tour but will also earn from the other travelers traveling at the school. Points are awarded by taking the base points (full paying pax * bonus point days (tour days less non-EF nights)) from other school trips in the same sales year and awarding 50% of them to Group Leaders

(adjusted for their loyalty level multiplier for their own trip). There has to be more than one school trip in a given year. Only earn points from different Group Leaders' tours. Must have a minimum of 6 paying customers. Max 4 trips per school in Explore America and/or Educational Tours can earn bonus. Co-Group Leaders split points of other trips within school.

Direct Repeat Bonus

2023 repeat Group leaders are eligible to receive 300 points or a taxable cash bonus when you enroll at least 10 paying travelers by Nov 1. Must have served as a Group Leader on 2022 tour in the same EF product. Must maintain 10 paying travelers through departure of 2023 tour. Upon completion of tour you will be asked to select the bonus of your choosing

Global Points received through leading a qualifying student tour and referrals, EF School Points, repeat bonus, remain as Pending Points until the tour departs, at which time they become Active Points. Points cannot be redeemed for a reward until they are Active Points.

The exception is Loyalty Tours (EF Escapes, EF Explorations, EF Ultimate Adventures, EF Exclusives, and EF Annual Surprises) for which pending points can be redeemed to supplement active points. You cannot use cash to supplement point deficiencies. Global Points are non-negotiable, non-transferable and have no alternative cash value. You cannot pool your points with another Group Leader to redeem a reward. You must lead and travel on your EF Tour to qualify for benefits and incentives related to that tour including, but not limited to, Global Points, Loyalty Tours and membership benefits. If you cancel or transfer your tour to another Group Leader, your replacement Group Leader receives all benefits and incentives related to that tour.

What happens to my Global Points if there are cancellations on my tour?

If you cancel your tour, pending points will be removed from your account. If an individual traveler cancels from your tour, points associated with that traveler will be removed from your account. If you have already redeemed these points for a reward, and cancellations result in a negative Global Point account balance, you will be invoiced for the full cost of the reward.

Do my Global Points expire?

Points do not expire as long as you maintain an active account. To keep your account active, at least once every four years you must complete one of the following: lead a tour in the EF Tours family with a minimum of six full-paying travelers, travel on a tour in the EF Tours family as a chaperone, free place or individual traveler, or make a valid referral. After four years with no tour activity or valid referral, all global points on your account expire. Expired points cannot be reinstated. Lifetime Members are exempt from point expiration.

What redemption options are available?

EF Loyalty Tours

To qualify to attend, you must be a Group Leader leading an EF Educational Tour, EF Tour for Girls, or EF Explore America tour the same travel season as the Loyalty Tour (Gold and Platinum members can be leading a tour the same season or the following season); to redeem for a Loyalty Tour, and you must

have active points on your group leader account and you must have active points on your group leader account, and you must have enough active and pending points combined to cover the cost of your Group leader spot. EF reserves the right to remove you and your guest if you do not meet the qualifications. You must have a positive active point balance in order to redeem for a Loyalty Tour. Loyalty Tours are filled on a first-come, firstserved basis. Exact dates and point values for Lovalty Tours will be available online. EF reserves the right to change the exact departure date and itinerary. All Group Leaders enrolled will receive notification of any changes to the exact departure dates as soon as they occur. Confirmation of attendance is contingent upon your signing EF's Loyalty Tour Release and Agreement. You may bring one adult guest (paying with points or cash). All guests must be accompanied by a Group Leader. Loyalty Tour guests must be at least 21 years of age. Rates for paying guests are available at enrollment. Guest Payments must be completed 110 days prior to departure date.

EF Flight and Hotel Finder

You can use EF's online booking engine to search for and book hotels, as well as domestic and international flights using your Global Points. A minimum of 100 active points is required to search for hotels and flights on the booking engine, and hotels and flights must be booked at least 24 hours in advance.

No changes or refunds can be made to a ticketed flight or confirmed hotel reservation. Using the booking engine implies that you accept the terms and conditions outlined at www.eftours.com/help-center/policies/booking-conditions

<u>Student scholarships:</u> Global Points may be redeemed toward a tour scholarship for a traveler. Scholarships may not be used to pay for application deposits or Global Travel Protection. If the scholarship recipient cancels from the tour it may result in the loss of your points.

<u>Travel on a colleague's tour:</u> Global Points may be redeemed toward your program price if you are a paying traveler on a friend or colleague's tour. You must receive approval from the Group Leader to participate in their tour. Your request must be received at least 125 days prior to departure. If you cancel from your colleague's tour it may result in the loss of your points.

On-tour experiences:

<u>Optional excursions:</u> Global Points may be redeemed toward pre-booked optional excursions offered on your tour. Your request must be received at least 90 days prior to departure.

<u>Single room upgrade:</u> Global Points may be redeemed toward upgrading an adult traveler from a twin room to a single room on your student tour. Your request must be received at least 110 days prior to departure.

Are there any redemption restrictions?

Only active Global Points can be redeemed for a reward (the one exception being EF Loyalty Tours). Only items listed by EF are available; upgrades are available for some items at additional cost. EF reserves the right to make alterations to Global Point totals needed for travel and gift rewards and to discontinue or change rewards at any time. Please refer to eftours.com/global-rewards for the most up-to-date reward items and point values. Travel dates are subject to airline contract availability, and flexibility of date and time may be required. Offers are subject to change without notice.

Other Terms

Cash bonuses

If your annual payments (including a referral cash bonus or stipend) is \$600 or more it is subject to taxation and a 1099 Form will be mailed to you. EF must have your Social Security number on file in order to issue any cash bonus. Stipends must be issued as a taxable cash bonus, and may not be applied directly as a scholarship or converted to Global points.

Free single room

For our Gold and Platinum members, you can choose to receive a free single room on your student tour. You will automatically be placed in a twin room. If you prefer a single room, your request must be received at least 110 days prior to departure. Free single room upgrades are non-transferable and apply only to qualifying student tours and are not available on reward tours. Unused single room upgrades will be forfeited and are not redeemable for rewards points.

<u>Transferring points from other organizations</u>

Only first-time Group Leaders may transfer points from other organizations. The travel organization from which the points are being transferred must have had a bonus points system in effect when you traveled with that organization. Points are transferred on a 1:1 ratio. When transferring points, you must submit an official bonus point statement from the awarding organization. EF reserves the right to determine whether points may be transferred from another program.

Opting out of the Global Rewards Program

You may opt out of the Global Rewards Program. By opting out of the program, all points accrued are forfeited. Your membership level will be maintained, however. You may re-join the program and your account balance will start at zero points. Points associated with tours led during the opt-out period will not be credited to your account. Global Points and bonuses are not retroactive.

Legal and Tax responsibilities

EF is not responsible for any events including, but not limited to, personal injury, property damage or loss of earnings from any event whatsoever. All Group Leaders are responsible for ensuring that they are in compliance with any state, local or district rules regarding their membership in a rewards program and are solely responsible for any federal, state, or local taxes related to the redemption of any rewards points. EF reserves the right to make changes to the Global Rewards Loyalty Program at any time and without notice, including but not limited to, changes in point expiration policies and membership levels and benefits. Please refer to the terms and conditions online for the most up-to-date information.

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